



Board Meeting Agenda

January 18, 2018 4:30 – 6:30 PM MT

789 Sherman St #400, Denver, CO 80203
Call Information: [LINK](#)
Phone: 617-927-2600 - **Access Code:** 991 922 761

Attending in person: Jim Balfanz (Vice-Chair), Marcia Fulton (Ex-officio), Jessica Roberts (Treasurer), Annie Proietti (Secretary), Stephanie Wu, Bob Balfanz, Morris Price

Attending by phone: Ana C. Soler, Dexter Corto, Pami Perea

Tentative:

Guest and support: Ryan Mick, Claire Rostov (phone), Dustin Jones, Denise Thorne, Mike Davis

Not Attending: Mary Seawell (Chair)

Time	Min	Title and Description	Action
04:30 PM	5	Ripples and Joys	Participate
4:35 PM	30	Tiered Quality Review (<i>Jennifer Holladay and Grant Guyer</i>) <ul style="list-style-type: none"> • Update on SPF process • Board Q&A 	Inform and Discuss
05:05 PM	5	November Minutes (<i>Mary Seawell</i>)	Approve
05:10 PM	15	Discuss and Approve FY18 Budget (<i>Jason G. / Marcia</i>)	Approve
05:25 PM	35	ED / Director Update (<i>Marcia / Denise</i>) <ul style="list-style-type: none"> • Academic Improvement Initiatives • Recruitment Update • Lobos on the Rise initiative • 8th grade transition 	Inform and discuss
06:00 PM	20	New Board Members (<i>Jim</i>) <ul style="list-style-type: none"> • Christine Morin • Discuss board needs and other potential board members 	Inform, discuss and approve
06:20 PM	10	Compass high school (<i>Marcia</i>) <ul style="list-style-type: none"> • Building update • Application Revisions Update • HS design retreat • CCSP Grant Renewal 	Inform and discuss
06:30 PM		Adjourn	Approve

Compass Academy – Board Minutes

Date: November 16, 2017

Location: City Year Denver

In attendance: Annie Proietti, Jim Balfanz, Morris Price, Jessica Roberts

Guest and support: Denise Thorne, Jessica Proett, Michael Davis, Jeff Jablow, Jason Guerrero, Wendy Swanhorst, Dustin Jones

On the phone: Stephanie Wu, Bob Balfanz, Johana Muriel Grajales, Pami Perea

Absent: Marcia Fulton, Mary Seawall, Dexter Korto, Ana Soler

Jim called meeting to order 4:39 pm

Ripples and Joys

- 5280 and Denver Post article on City Year Denver
- Positive school visit to Compass and advancing Learner and Leader Curriculum
- Attendance Campaign launched at Compass, strong student engagement
- New ELA 7th grade teacher that shows strong ability to build relationships
- Go Fund Me Compass Academy – need \$8,000 for 8th grade Trip - before December 15th. Email teacher Celine at cwuarih@gmail.com.

September Minutes

- **Jessica made a motion to approve the September minutes and Jim seconds. Motion approved.**

External Audit Report:

- Clean audit. Accounting records are in good shape. It's a positive to have an outside consultant. Essentially, it was a breakeven year.
- **Annie made a motion, Jessica seconds to accept the audit from 2017. Motion approved.**

Morris makes a motion to move into executive session. Motion approved. Due to the private matters, only public information will be captured in the minutes.

Executive Session:

- Discussion of executive compensation review and property interest

Board meeting back in session

Financial Committee Report

- Review September and October Financial Report: Strong expenditures against budget. We are 33% of our expense budget and usually we front load expenses, so this is a strong sign.

- Additional support for the school from the SDD: 1) coaching and observation and 2) student recruitment. This is an additional \$52,000 that will be under local revenue. Another increase in the revenue is from XQ.
- FPF: We are listed as high risk on the FPF because of DPS modifications. Independent auditor assured that the school is fiscally healthy and that risk factors are due to lack of accounting for the fact that the school is new and not fully mature. The FPF is not part of the SPF. It is sent to the school board and would be part of our renewal process. Independent auditor agreed to provide written opinion regarding what aspects of FPF do not accurately depict financial situation of Compass.
- **Staff Holiday Bonus. Annie makes a motion to award \$100 per staff. Morris seconds. Motion passes.**

ED Update

- Recruitment Strategy: main push is to engage and inform families to achieve enrollment goals
 - In SW Denver, there are more school seats than 5th graders: estimated 2110 total seats and 1438 total number of 5th graders
 - Goal: recruit 130 6th grade students,
 - Since home visits seem to be effective, strategy includes increasing focus on home visits. Goal to visit 100% of homes in January and February.
- 8th grade transition plan to high school is strong.
- DPS Board and Stakeholder Engagement: Concerns expressed about aspects of SPF - there is a larger stakeholder group in Denver that has formed to collectively speak up about major concerns regarding SPF.
- Lobos on the Rise Campaign: a board initiated effort to tell the full story of Compass and share with various stakeholders from the community.
- Board Composition:
 - John Kechriotis will take a 6-month leave during this time.
 - Stephanie Wu wants to focus time on the programmatic aspects of the school and less on governance, so will be resigning from the Board. Christine Morin, City Year's Chief Growth and External Affairs officer, who has experience supporting and engaging with Compass is being recommended to the board.
 - We will have 10 board members. Therefore, we have 3 open slots and ask the board members to think about names and please share with Jim and Jessica.
 - Reminder to board members who want to make an annual contribution to Compass. Please reach out to Jim or Marcia to make a contribution.
 - No December board meeting.

Board Meeting ends 7pm

COMPASS ACADEMY

Denver Public School District

Denver County

FY2018

Expansion Budget

APPROPRIATION RESOLUTION

Be it resolved by the Board of Education of COMPASS ACADEMY located in Denver Public School District in Denver County that the amounts shown in the following schedule be appropriated to each fund as specified in the Expansion Budget for the ensuing fiscal year beginning July 1, FY20 and ending June 30, 2018

FUND	APPROPRIATION AMOUNT	EXPENDITURES + APPROPRIATED RESERVES
1. General Fund	1 4,216,713	4,216,713
1a. Charter Schools	1a. -	-
1b. Insurance Reserve Fund	1b. -	-
1c. Pre-School Fund	1c. -	-
Special Revenue Funds:		
2. Capital Reserve Special Revenue Fund	2 -	-
3. Governmental Designated-Purpose Grants Fund	3 -	-
4. Pupil Activity Special Revenue Fund	4 -	-
5. Full Day Kindergarten Mill Levy Override Fund	5 -	-
6. Transportation Fund	6 -	-
7. Other Special Revenue Funds	7 -	-
7. Bond Redemption Fund	8 -	-
Capital Projects Funds:		
9. Building Fund	9 -	-
10. Special Building and Technology Fund	10 -	-
11. Capital Reserve Capital Projects Fund	11 -	-
Enterprise Funds:		
12. Food Service Fund	12 -	-
13. Other Enterprise Funds	13 -	-
Internal Service Funds:		
14. Risk-Related Activity Fund	14 -	-
15. Other Internal Service Funds	15 -	-
Trust/Agency Funds:		
16. Fiduciary Fund	16 -	-
17. Private Purpose Trust Funds	17 -	-
18. Agency Fund	18 -	-
19. Pupil Activity Agency Fund	19 -	-
20. Foundations	20 -	-
21. Component Units	21 -	-
TOTAL APPROPRIATION	22 4,216,713	4,216,713

Date of Adoption Signature of Board President

**COMPASS ACADEMY
FY2018 Expansion Budget**

	FY17 Actuals	FY18 Adopted Budget	General FY18 Working Budget	Grants FY18 Working Budget	FY18 Working Budget
Beginning Fund Balance	\$ 217,193	\$ 222,058	\$ 213,039	\$ -	\$ 213,039
Revenue					
Local Revenue	577,628	554,912	70,000	1,027,554	1,097,554
State Revenue	86,059	351,058	-	337,255	337,255
Federal Revenue	335,429	156,240	-	224,702	224,702
Per Pupil Funding	1,726,229	2,589,923	2,690,402	-	2,690,402
Total Revenue	2,725,345	3,652,133	2,760,402	1,589,511	4,349,913
Transfers	-	-	-	-	-
Expenditures					
Salaries	1,299,292	1,767,998	1,087,090	743,735	1,830,825
Employee Benefits	258,552	401,906	334,400	77,961	412,361
Purchased Professional and Technical Services	366,094	442,833	209,163	578,725	787,888
Purchased Property Services	14,264	11,000	16,000	-	16,000
Repairs and Maintenance Services	1,634	-	2,000	-	2,000
Student Transportation	35	-	-	-	-
Contracted Field Trips	12,797	22,500	33,475	-	33,475
Student Transportation Purchased from Contractor	-	-	8,000	-	8,000
Insurance Premiums	23,840	39,460	42,264	-	42,264
Other Purchased Services	60,330	69,100	49,896	35,304	85,200
Tuition - Other	-	-	-	-	-
Travel, Registration, and Entrance	27,425	43,850	44,234	26,866	71,100
District Purchased Services	345,647	513,317	467,174	44,847	512,021
District Admin Overhead	55,829	95,680	99,775	-	99,775
SFA Purchased Services	-	-	-	-	-
Supplies	107,431	70,740	108,100	25,467	133,567
Food	8,275	22,400	22,400	-	22,400
Books and Periodicals	34,901	20,000	7,055	12,945	20,000
Land and Improvements	2,413	-	8,000	-	8,000
Buildings	-	-	-	-	-
New Construction	-	-	-	-	-
Equipment	101,507	61,100	38,333	22,767	61,100
Property	469	-	6,000	-	6,000
Non-Capital Equipment	4,057	-	-	-	-
Other Objects	4,707	3,374	3,374	-	3,374
Interest	-	-	-	-	-
Contingency	-	40,468	40,468	-	40,468
Indirect Costs	-	-	-	-	-
Other Uses of Funds	-	-	-	20,895	20,895
Redemption of Principal	-	-	-	-	-
Total Expenditures	2,729,499	3,625,725	2,627,202	1,589,511	4,216,713
Net Income	(4,154)	26,408	133,200	0	133,200
TABOR Reserve	72,000	104,877	-	-	123,756
Appropriated Fund Balance	-	-	-	-	-
Unassigned Fund Balance	141,039	143,589	346,239	0	222,482
Ending Fund Balance	\$ 213,039	\$ 248,466	\$ 346,239	\$ 0	\$ 346,239

fill in these cells
formulas: DO NOT TOUCH

NET INCOME: 26,408 133,200

	FY16 Actuals	FY17 Actuals	FY18 Adopted Budget	FY18 Working Budget
Instructional Program Code	0018	0018		0018
Enrollment Assumptions				
Total Enrollment	122	216	320	325
Total K-12 Enrollment	122	216	320	325
Funded Pupil Count	122	216	320	325
ECE	0	0	0	0
Grade K	0	0	0	0
Grade 1	0	0	0	0
Grade 2	0	0	0	0
Grade 3	0	0	0	0
Grade 4	0	0	0	0
Grade 5	0	0	0	0
Grade 6	122	100	100	105
Grade 7	0	116	100	100
Grade 8	0	0	120	120
Grade 9	0	0	0	0
Grade 10	0	0	0	0
Grade 11	0	0	0	0
Grade 12	0	0	0	0
ECARE/PPP slots	0	0	0	0
DPP slots	0	0	0	0
CCAP eligible students	0	0	0	0
% Free Lunch	5%	5%	5%	5%
% Reduced Lunch	10%	10%	10%	10%
% Free & Reduced Lunch	89%	89%	89%	89%
% SPED	10%	10%	10%	10%
% Gifted and Talented	5%	5%	5%	5%
% ELL	10%	10%	10%	10%
Revenue Assumptions				
PPR				
PPR	7,998.66	7,991.80	8,093.51	8,278.16
Change in PPR		-0.09%	1.27%	1.00%
Local Revenue				
Tuition from Individuals	-	-	-	-
CCAP	-	-	-	-
DPP	-	-	-	-
Earnings on Investments	31.00	37.00	-	-
Food Service Revenue from Students	-	0.29	-	-
Student Activity and Other Fees	9.20	0.53	-	-
Fundraisers	-	1,930.00	-	22,000.00
Gifts and Contributions from Pupil Activities:Uniforms	16,151	11,831	13,000.00	14,000.00
Other Pupil Activities	-	5,802	-	-
Rentals and Leases	-	-	-	-
Contributions and Donations from Private Sources	451,500	181,250	13,000	13,000
Contributions and Donations from Private Sources XQ	-	-	-	438,790
Contributions and Donations from Private Sources	-	12,000	12,000	12,000
Contributions and Donations from Private Sources	-	-	-	52,280
Contributions and Donations from Private Sources	-	-	1	50,000
Instructional Material Fees	-	-	-	-

Miscellaneous Revenue	231.00	-	21,000.00	21,000
District Growth Rate				1.00%
1998 MLO Literacy	127.69	126.33	125.19	125.19
1998 MLO Technology	34.83	34.45	34.14	34.14
2003 MLO Academic Achievement	29.02	28.71	28.45	28.45
2003 MLO HS Graduation	-	-	-	-
2003 MLO Elementary Arts	-	-	-	-
2003 MLO Textbooks	40.63	40.20	39.83	39.83
2003 MLO Kindergarten	-	-	-	-
2012 MLO Secondary Arts	137.88	138.96	139.71	139.71
2012 MLO Enrichment and Student Support	122.92	120.99	123.97	123.97
2012 MLO Tutoring - FRL	274.06	271.72	232.83	232.83
2012 MLO Technology	61.78	61.77	63.23	63.23
2012 MLO Textbooks	61.78	61.77	63.23	63.23
2012 MLO Kindergarten	-	-	-	-
2016 MLO Early Literacy	-	-	-	-
2016 MLO College and Career Readiness	-	-	-	-
2016 MLO Technology	-	-	-	85.44
2016 MLO Great Teachers	-	-	-	187.72
2016 MLO Whole Child	-	-	-	194.18
FY17-19 Tech Bond	-	-	28,728.00	-
MLO Equalization	-	105.17	142.03	142.03
State Revenue				
Change in State Revenue				-1.00%
Capital Construction	129.25	116.01	137.99	137.99
Supplemental At-Risk Aid	-	-	-	-
ELPA PD	-	17,843.00	17,843.00	6,320.00
ECEA - SPED	-	-	-	-
ELPA	-	12,415.00	12,415.00	4,688.00
ECARE/PPP	-	-	-	-
Gifted and Talented	-	146.94	-	-
State Transportation	-	-	-	-
Start Smart Nutrition	-	-	-	-
Child Nutrition	-	-	-	-
Expelled and At Risk Students	-	-	200,000	200,000
School Counselor Grant	-	26,032	76,643	81,400
READ Act: Formula Distribution	-	-	-	-
State Grants to Libraries	-	-	-	-
Stipends for National Board Certified Educators	-	-	-	-
Additional At-Risk Aid	-	14.46	-	-
Federal Revenue				
Change in Federal Revenue				-1.00%
Title I	288,397.00	86,886.00	116,800.00	133,630.00
Title I	-	-	-	29,720.00
Parent Involvement	-	-	-	1,806.00
IDEA Part B	-	-	-	-
IDEA Part B - Preschool	-	-	-	-
Title II	-	9,600.00	15,040.00	11,474.00
Title III	-	7,800	8,418	9,511
Title III Set Aside	-	-	-	282
School Breakfast Program	-	-	-	-
National School Lunch Program	-	-	-	-
Federal Fresh Fruit & Vegetable Program	-	-	-	-
Charter Credit	-	16,143	15,982	38,279

CCSP Start-Up	-	215,000	-	-
Transfers				
Fund Transfers	-	-	-	-
Expense Assumptions				
Salaries and Benefits				
<i>Annual Salary Increase</i>				3%
Medicare		1.45%	1.45%	1.45%
PERA				5.59%
PCOPs				9.60%
<i>Health Benefit Rate Increase</i>				5%
<i>Benefit Participation Rate</i>				100%
Health		3,264	3,264	3,264
Dental		-	-	-
Vision		-	-	-
Other Benefits		-	-	-
Other Expense Assumptions				
<i>Average Expense Increase</i>				0.50%
Purchased Professional and Technical Services				
Banking Service Fees	343	769	2,412	2,412
Professional-Educational Services	55,697	-	-	-
Contracted Services	-	198,148	176,000	571,500
Substitutes	-	30,005	30,000	30,000
Whole Child Enrichment	-	19,284	-	30,000
Student Incentives/Activities	-	-	-	7
Legal Services	-	-	7	7
Audit Services	3,500	7,500	7,500	7,500
Negotiations Services	-	-	-	-
Consultant Services - Support Services for Instructional Staff	7,500	-	-	-
Consultant Services - Support Services for Administration	-	17,200	-	16,521
Consultant Services - Business	-	-	-	-
Medical Services	-	-	-	-
Other Professional Services - SPED	-	-	-	-
Other Professional Services - Support Services for Students	-	-	-	-
Other Professional Services - Business	38,688	58,076	68,700	73,700
Technical Services - Central	25,503	35,112	15,766	54,000
Technical Services - Facilities Acq and Construction	-	-	-	-
Other Purchased Professional and Technical Services	3,884	-	-	-
Purchased Property Services				
Utility Services	-	-	-	-
Water/Sewage	-	-	-	-
Disposal Services	-	-	-	-
Snow Removal Services	-	-	-	-
Custodial Services	-	-	-	-
Lawn Care	-	-	-	-
Repairs and Maintenance Services - Operations and Maintenance	1,196	1,634	-	2,000
Repairs and Maintenance Services - Facilities Acq and Construction	-	-	-	-
Rentals	-	-	-	-
Rental of Land and Buildings	-	-	-	-
Copier Rental	4,395	14,264	11,000	16,000
Contractor Services	-	-	-	-
Other Purchased Services				
Student Transportation	-	0	-	-
Contracted Field Trips	-	-	-	103
Contracted Field Trips	49	-	70	-

Bus Passes	-	-	-	8,000
Liability Insurance	96	48	60	68.00
Unemployment Compensation Insurance	2,275	3,753	5,601	5,601
Workers' Compensation Insurance	5,611	9,758	14,563	14,563
District Multiple-Coverage Insurance	-	-	-	-
District Student Insurance	-	-	-	-
Phone	-	7,779	3,600	4,600
Postage Machine Rental	-	-	-	-
Postage	2,477	1,926	2,000	2,000
Online Services	118	155	31	148
Online Services	-	-	-	9,500
Advertising	13,358	8,119	-	-
Student Recruitment	-	-	-	14,000
Staff Recruitment	-	-	-	7,000
Printing and Binding	1,416	8,945	-	-
Concurrent Enrollment	-	-	-	-
Travel, Registration, and Entrance	28,949	27,425	20,000	42,000
Staff Activities	-	-	6,000	6,000
Student Travel	-	-	-	23,100
District Purchased Service: Nurse/Psych/Social Worker/CSO	-	86,521	125,352	125,352
Authorizer Admin Fee	270	258	299	307
Authorizer SpEd Fee	1,540	293	315	316
District Shuttle Fee	-	82	125	101
District Facility Use	-	825	635	773
SFA Purchased Services	-	-	-	-
Supplies				
Instructional Supplies	74,650	92,924	43,009	90,000
Office Supplies	9,808	8,000	8,001	14,494
Student Incentives/Activities	-	-	3,200	3,198
Natural Gas	-	-	-	-
Electricity	-	-	-	-
Motor Vehicle Fuels	-	-	-	-
Food	5,227	8,275	22,400	22,400
Books and Periodicals	36,473	34,901	7,254	20,000
Electronic Media Materials	11,740	-	1,500	1,500
Other Supplies	56	67	-	75
Property				
Land and Improvements	-	2,413	-	8,000
Buildings	-	-	-	-
Leasehold Improvements	-	-	-	-
New Construction	-	-	-	-
Equipment	-	-	-	-
Vehicles	-	-	-	-
Furniture and Fixtures - Instructional	29,074	-	-	-
Furniture and Fixtures - Non-Instructional	-	469	-	6,000
Technology Equipment - Instructional	115,913	59,193	5,032	51,100
Technology Equipment - Non-Instructional	-	42,314	5,000	10,000
Non-Capital Equipment - Instructional	449	262	-	-
Non-Capital Equipment - Non-Instructional	-	3,795	-	-
Other				
Dues and Fees	1,345	4,318	2,374	2,374
Interest	2,410	-	-	-
Contingency	-	-	40,468	40,468
Indirect Costs	-	-	-	-

Miscellaneous Expenditures	2,143	389	1,000	1,000
Other Uses of Funds	-	-	-	20,895
Redemption of Principal	95,223	-	-	-

fill in these cells as needed

formulas: DO NOT TOUCH

DO NOT SORT; ONLY FILTER

Description	FY17 Actuals			General		Grants		Total		Variance Amended Budget - Adopted Budget	Actuals 12/31/2017	Variance Actuals - Amended Budget
	FY16 Actuals	FY18 Adopted Budget	FY18 Working Budget	FY18 Working Budget	FY18 Working Budget	Total FY18 Working Budget						
BEGINNING FUND BALANCE	-	217,193	222,058	213,039	-	-	213,039	(9,019)	-	-	-	
Earnings on Investments	31	37	-	-	-	-	-	-	28	(28)	-	
Food Services	-	62	-	-	-	-	-	-	-	-	-	
Fees	1,122	115	-	-	-	-	-	-	-	-	-	
Fund Raisers	-	1,930	-	22,000	-	22,000	22,000	22,000	5,764	(27,764)	-	
Gifts and Contributions from Pupil Activities: Uniforms	16,151	11,831	13,000	14,000	-	14,000	14,000	1,000	12,483	(26,483)	-	
Other Pupil Activities Income	-	5,802	-	-	-	-	-	-	-	-	-	
Contributions and Donations from Private Sources	451,500	181,250	13,000	13,000	-	13,000	13,000	-	3,300	(16,300)	-	
City Year	-	-	-	-	52,280	52,280	52,280	52,280	-	(52,280)	-	
Contributions and Donations from Private Sources XQ	-	-	-	-	438,790	438,790	438,790	438,790	219,395	(658,185)	-	
Walton Anonymous	-	12,000	12,000	-	12,000	12,000	12,000	-	10,500	(22,500)	-	
El Pomar	-	50,000	-	-	50,000	50,000	50,000	50,000	50,000	(100,000)	-	
2012 Mill Levy Secondary Arts	16,821	30,015	44,707	-	45,406	45,406	45,406	699	19,280	(64,686)	-	
2012 Mill Levy Other Enrichment & Student Supports	14,996	26,134	39,670	-	40,290	40,290	40,290	620	17,108	(57,398)	-	
2012 Mill Levy Instructional Support	33,435	58,691	74,507	-	75,671	75,671	75,671	1,164	38,481	(114,152)	-	
2012 Mill Levy Technology	7,537	13,342	20,234	-	20,550	20,550	20,550	316	8,726	(29,275)	-	
2012 Mill Levy Curricular Materials	7,537	13,342	20,234	-	20,550	20,550	20,550	316	8,726	(29,275)	-	
1998 Mill Levy Student Literacy	15,578	27,287	40,061	-	40,687	40,687	40,687	626	17,276	(57,963)	-	
1998 Mill Levy Technology	4,249	7,441	10,925	-	11,096	11,096	11,096	171	4,711	(15,807)	-	
2003 Mill Levy Improving HS Graduation Rates	-	-	-	-	-	-	-	-	-	-	-	
2003 Mill Levy Improving Academic Achievement	3,540	6,201	9,104	-	9,246	9,246	9,246	142	3,926	(13,172)	-	
2003 Mill Levy Textbooks	4,957	8,683	12,746	-	12,945	12,945	12,945	199	5,497	(18,441)	-	
2016 College and Career Readiness	-	-	-	-	-	-	-	-	-	-	-	
2016 Technology	-	18,422	27,340	-	27,767	27,767	27,767	427	12,493	(40,260)	-	
2016 Great Teachers	-	40,469	60,071	-	61,009	61,009	61,009	939	27,450	(88,459)	-	
2016 Whole Child	-	41,858	62,138	-	63,108	63,108	63,108	971	28,392	(91,501)	-	
FY17-19 Tech Bond	-	-	28,728	-	-	-	-	(28,728)	-	-	-	
MLO Equalization	-	22,716	45,450	-	46,160	46,160	46,160	710	23,905	(70,064)	-	
Miscellaneous Revenue	231	-	21,000	21,000	-	21,000	21,000	-	13,316	(34,316)	-	
Capital Construction - Charter Schools	15,768	25,058	44,157	-	44,847	44,847	44,847	690	26,262	(71,109)	-	
ELPA-Professional Development and Student Support	-	17,843	17,843	-	6,320	6,320	6,320	(11,523)	6,321	(12,641)	-	
State ELPA	-	12,415	12,415	-	4,688	4,688	4,688	(7,727)	4,688	(9,376)	-	
State Gifted and Talented	-	1,587	-	-	-	-	-	-	2,628	(2,628)	-	
Expelled and At Risk Students	-	-	200,000	-	200,000	200,000	200,000	-	110,299	(310,299)	-	
School Counselor Grant	-	26,032	76,643	-	81,400	81,400	81,400	4,757	10,274	(91,674)	-	
Additional At-Risk Aid	-	3,124	-	-	-	-	-	-	-	-	-	
No Child Left Behind, Title I, Part A: Improving Basic Programs C	288,397	86,886	116,800	-	133,630	133,630	133,630	16,830	84,565	(218,195)	-	
No Child Left Behind, Title I, Part C: Education of Migrant Children. Formula Driven CFDA# 84.011	-	-	-	-	29,720	29,720	29,720	29,720	-	(29,720)	-	
Parental Activities School Set-Aside CFDA# None	-	-	-	-	1,806	1,806	1,806	1,806	-	(1,806)	-	

Title III Set Aside: Immigrant: No Child Left Behind, Title III Part /	-	-	-		282	282	282		(282)
No Child Left Behind: Title III Part A: English Language Acquisitic	-	7,800	8,418		9,511	9,511	1,093	3,770	(13,281)
No Child Left Behind, Title II, Part A. Teacher and Principal Train	-	9,600	15,040		11,474	11,474	(3,566)	5,574	(17,048)
Charter Credit	-	16,143	15,982		38,279	38,279	22,297	10,253	(48,532)
No Child Left Behind, Title V, Part B. Public Charter School Gran	-	215,000	-		-	-	-	-	-
Per Pupil Funding	975,836	1,726,229	2,589,923	2,690,402		2,690,402	100,479	1,365,897	(4,056,299)
TOTAL REVENUE	1,857,686	2,725,345	3,652,133	2,760,402	1,589,511	4,349,913	697,780	2,161,287	(6,511,200)
							-		-
Salaries: Administrator	230,653	269,008	221,308	185,904		185,904	(35,404)	129,971	(315,875)
Salaries: Administrator					40,000	40,000	40,000		(40,000)
Salaries: Administrator			12,000		12,000	12,000	-		(12,000)
Salaries: Teachers	426,926	762,616	611,963	656,525		656,525	44,562	659,572	(1,316,096)
Salaries: Teachers			17,843		6,320	6,320	(11,523)		(6,320)
Salaries: Teachers			7,157		4,688	4,688	(2,469)		(4,688)
Salaries: Teachers			71,682		68,750	68,750	(2,932)		(68,750)
Salaries: Teachers			8,418		7,847	7,847	(571)		(7,847)
Salaries: Teachers			15,040		9,540	9,540	(5,500)		(9,540)
Salaries: Teachers			38,000		38,699	38,699	699		(38,699)
Salaries: Teachers			39,670		40,290	40,290	620		(40,290)
Salaries: Teachers			74,507		75,671	75,671	1,164		(75,671)
Salaries: Teachers			40,061		40,687	40,687	626		(40,687)
Salaries: Teachers			9,104		9,246	9,246	142		(9,246)
Salaries: Teachers			60,071		61,009	61,009	939		(61,009)
Salaries: Teachers			32,138		33,108	33,108	971		(33,108)
Salaries: Teachers			56,650		57,680	57,680	1,030		(57,680)
Salaries: Teachers					10,000	10,000	10,000		(10,000)
Salaries: Teachers			15,982		20,000	20,000	4,018		(20,000)
Salaries: Teachers		66,061	106,090	111,650		111,650	5,560		(111,650)
Salaries: Teachers		65,542	65,000	10,000		10,000	(55,000)		(10,000)
Salaries: Teachers			60,000		55,000	55,000	(5,000)		(55,000)
Salaries: Teachers			50,000		50,000	50,000	-		(50,000)
Salaries: Teachers		31,126	-	-		-	-		-
Salaries: Other Professionals	75,800	34,438	-	-		-	-		-
Salaries: Other Professionals			58,195	58,195		58,195	-	29,199	(87,394)
Salaries: Other Professionals			-	-		-	-		-
Salaries: Other Professionals			-	-	59,500	59,500	59,500		(59,500)
Salaries: Clerical	34,101	36,523	50,020	39,000		39,000	(11,020)	15,279	(54,279)
Salaries: Clerical	-		15,000	-		-	(15,000)		-
Salaries: Clerical			-	-		-	-		-
Salaries: Custodial	-	33,978	-	-		-	-		-
Salaries of Temporary Employees: Teachers			-	-		-	-		-
Additional/Extra Duty Pay/Stipend: Administrator			-	15,816		15,816	15,816		(15,816)
Additional/Extra Duty Pay/Stipend: Administrator			300		300	300	-		(300)
Additional/Extra Duty Pay/Stipend: Teachers			11,500	10,000		10,000	(1,500)		(10,000)
Additional/Extra Duty Pay/Stipend: Teachers			-		8,390	8,390	8,390		(8,390)
Additional/Extra Duty Pay/Stipend: Teachers			19,500		34,210	34,210	14,710		(34,210)
Additional/Extra Duty Pay/Stipend: Teachers			-	-		-	-		-
Additional/Extra Duty Pay/Stipend: Teachers			200		200	200	-		(200)

Additional/Extra Duty Pay/Stipend: Teachers			-	-		-	-		-
Additional/Extra Duty Pay/Stipend: Teachers			300		300	300	-		(300)
Additional/Extra Duty Pay/Stipend: Other Professionals			-	-		-	-		-
Additional/Extra Duty Pay/Stipend: Other Professionals			100		100	100	-		(100)
Additional/Extra Duty Pay/Stipend: Other Professionals			-	-		-	-		-
Additional/Extra Duty Pay/Stipend: Other Professionals			100		100	100	-		(100)
Additional/Extra Duty Pay/Stipend: Clerical			-	-		-	-		-
Additional/Extra Duty Pay/Stipend: Clerical			100		100	100	-		(100)
Medicare: Administrator	3,344	4,339	3,387	3,084		3,084	(303)		(3,084)
Medicare: Administrator					599	599	599		(599)
Medicare: Teachers	5,909	10,529	16,375	17,294		17,294	919	11,727	(29,020)
Medicare: Teachers		930	1,541	824		824	(717)		(824)
Medicare: Teachers					798	798	798		(798)
Medicare: Teachers		1,152	947	947		947	-		(947)
Medicare: Teachers			870			-	(870)		-
Medicare: Teachers			725		725	725	-		(725)
Medicare: Teachers		179	-	-		-	-		-
Medicare: Other Professionals	1,230	73	-	-		-	-		-
Medicare: Other Professionals			845	845		845	-		(845)
Medicare: Other Professionals					863	863	863		(863)
Medicare: Other Professionals			1	1		1	0		(1)
Medicare: Clerical	439	526	944	567		567	(377)		(567)
Medicare: Clerical			-	-		-	-		-
Medicare: Custodial	-	480	-	-		-	-		-
PERA: Administrator	6,790	11,879	13,059	11,890		11,890	(1,169)	5,983	(17,873)
PERA: Administrator					2,310	2,310	2,310		(2,310)
PERA: Teachers	12,040	32,158	56,642	57,674		57,674	1,032	32,065	(89,739)
PERA: Teachers			3,167			-	(3,167)		-
PERA: Teachers			1,418		3,498	3,498	2,080		(3,498)
PERA: Teachers		-	-		1,664	1,664	1,664		(1,664)
PERA: Teachers		-	-		1,934	1,934	1,934		(1,934)
PERA: Teachers			1,900		1,900	1,900	-		(1,900)
PERA: Teachers					3,060	3,060	3,060		(3,060)
PERA: Teachers		2,803	5,942	3,192		3,192	(2,749)		(3,192)
PERA: Teachers		3,349	3,642	3,650		3,650	8		(3,650)
PERA: Teachers			3,362			-	(3,362)		-
PERA: Teachers			2,795		2,795	2,795	-		(2,795)
PERA: Teachers		629	-	-		-	-		-
PERA: Other Professionals	2,736	1,282	-	-		-	-		-
PERA: Other Professionals			3,259	3,259		3,259	-	1,443	(4,702)
PERA: Other Professionals					3,029	3,029	3,029		(3,029)
PERA: Other Professionals			6	303		303	298		(303)
PERA: Clerical	1,018	1,485	3,640	2,186		2,186	(1,455)	744	(2,930)
PERA: Clerical			-	-		-	-		-
PERA: Custodial	-	1,607	-	-		-	-		-
PCOPs: Administrator	22,552	26,774	22,426	20,419		20,419	(2,007)	11,284	(31,703)
PCOPs: Administrator					3,967	3,967	3,967		(3,967)
PCOPs: Teachers	41,511	72,642	96,728	101,417		101,417	4,689	60,156	(161,574)

PCOPs: Teachers			4,183			2,678	2,678	(1,505)		(2,678)
PCOPs: Teachers			3,700			6,600	6,600	2,900		(6,600)
PCOPs: Teachers			3,800			3,800	3,800	-		(3,800)
PCOPs: Teachers						5,280	5,280	5,280		(5,280)
PCOPs: Teachers		6,388	10,204	5,458		5,458	5,458	(4,746)		(5,458)
PCOPs: Teachers		6,380	6,261	6,269		6,269	6,269	8		(6,269)
PCOPs: Teachers			5,768			-	-	(5,768)		-
PCOPs: Teachers			4,800			4,800	4,800	-		(4,800)
PCOPs: Teachers		1,239	-	-		-	-	-		-
PCOPs: Other Professionals	6,383	3,366	-	-		-	-	-		-
PCOPs: Other Professionals			5,596	5,596		5,596	5,596	-	2,722	(8,318)
PCOPs: Other Professionals			10	10		10	10	0		(10)
PCOPs: Other Professionals					5,712	5,712	5,712	5,712		(5,712)
PCOPs: Clerical	3,383	3,434	5,252	3,754		3,754	3,754	(1,498)	1,403	(5,157)
PCOPs: Clerical			1,000			-	-	(1,000)		-
PCOPs: Clerical						-	-	-		-
PCOPs: Custodial		3,293	-	-		-	-	-		-
Health: Administrator	4,229	8,170	6,528	5,003		5,003	5,003	(1,525)	3,632	(8,635)
Health: Administrator					1,525	1,525	1,525	1,525		(1,525)
Health: Teachers	11,681	41,129	75,072	66,849		66,849	66,849	(8,223)	40,091	(106,940)
Health: Teachers		-	-		6,369	6,369	6,369	6,369		(6,369)
Health: Teachers		3,228	-		5,118	5,118	5,118	5,118		(5,118)
Health: Teachers			6,528	3,024		3,024	3,024	(3,504)		(3,024)
Health: Teachers					3,504	3,504	3,504	3,504		(3,504)
Health: Teachers		2,711	6,528	3,985		3,985	3,985	(2,543)		(3,985)
Health: Teachers			3,264		2,543	2,543	2,543	(721)		(2,543)
Health: Teachers		813	-	-		-	-	-		-
Health: Other Professionals	3,566	1,681	-	-		-	-	-		-
Health: Other Professionals			3,264	3,264		3,264	3,264	-	1,916	(5,180)
Health: Other Professionals			-	373		373	373	373		(373)
Health: Other Professionals			-		2,891	2,891	2,891	2,891		(2,891)
Health: Clerical	-	1,626	6,528	3,264		3,264	3,264	(3,264)	1,573	(4,837)
Health: Clerical	-		-	-		-	-	-		-
Health: Custodial	-	1,681	-	-		-	-	-		-
Dental: Teachers	-	238	-	-		-	-	-	936	(936)
Vision: Teachers	-	59	-	-		-	-	-	181	(181)
Other Employee Benefits: Administrator	-	26	-	-		-	-	-	16	(16)
Other Employee Benefits: Teachers	-	222	-	-		-	-	-	131	(131)
Other Employee Benefits: Teachers		12	-	-		-	-	-		-
Other Employee Benefits: Teachers		12	-	-		-	-	-		-
Other Employee Benefits: Teachers		4	-	-		-	-	-		-
Other Employee Benefits: Other Professionals		5	-	-		-	-	-	8	(8)
Other Employee Benefits: Clerical	-	12	-	-		-	-	-	7	(7)
Other Employee Benefits: Custodial	-	7	-	-		-	-	-		-
Banking Service Fees	343	769	2,412	2,412		2,412	2,412	-	394	(2,806)
Professional-Educational Services	55,697		-	-		-	-	-		-
Contracted Services	-	198,148	176,000	67,206		67,206	67,206	(108,794)	127,075	(194,281)
Contracted Services	-		-		287,500	287,500	287,500	287,500		(287,500)

Contracted Services	-		50,000			72,000	72,000	22,000		(72,000)
Contracted Services	-					50,000	50,000	50,000		(50,000)
Contracted Services	-					13,161	13,161	13,161		(13,161)
Contracted Services	-		-			29,720	29,720	29,720		(29,720)
Contracted Services	-		40,000			48,413	48,413	8,413		(48,413)
Contracted Services	-					3,500	3,500	3,500		(3,500)
Substitutes	-	30,005	30,000	22,640			22,640	(7,360)	14,075	(36,715)
Substitutes	-					7,360	7,360	7,360	14,075	(21,435)
Whole Child Enrichment-Afterschool support	-	19,284	-	-				-		-
Whole Child Enrichment-Afterschool support	-		30,000			30,000	30,000	-	14,577	(44,577)
Legal Services	-		2,221	2,256			2,256	35		(2,256)
Audit Services	3,500	7,500	7,500	7,500			7,500	-	6,500	(14,000)
Consultant Services	7,500	-	-	-			-	-		-
Consultant Services	-	17,200	-	-			-	-		-
Consultant Services	-		-	-		16,521	16,521	16,521	17,350	(33,871)
Consultant Services	-		-	-			-	-		-
Other Professional Services - G&G	38,688	58,076	68,700	73,700			73,700	5,000	39,935	(113,635)
Technical Services	25,503	35,112	15,766	33,450			33,450	17,684	40,063	(73,513)
Technical Services			20,234			20,550	20,550	316		(20,550)
Other Purchased Professional and Technical Services	3,884		-	-			-	-		-
Repairs and Maintenance Services	1,196	1,634	-	2,000			2,000	2,000	825	(2,825)
Rental of Equipment	4,395	14,264	11,000	16,000			16,000	5,000	6,299	(22,299)
Student Transportation		35	-	-			-	-		-
Contracted Field Trips	22,080	12,797		33,475			33,475	33,475	1,287	(34,762)
Contracted Field Trips	5,959		22,500	-			-	(22,500)		-
Student Transportation Purchased from Contractors	22,080			8,000			8,000	8,000	259	(8,259)
Liability Insurance	11,695	10,329	19,296	22,100			22,100	2,804	11,475	(33,575)
Unemployment Compensation Insurance	2,275	3,753	5,601	5,601			5,601	-	2,414	(8,015)
Workers' Compensation Insurance	5,611	9,758	14,563	14,563			14,563	-	7,164	(21,727)
Phone	-	7,779	3,600	4,600			4,600	1,000	2,568	(7,168)
Phone	-		14,000				-	(14,000)		-
Postage						754	754	754		(754)
Postage	2,477	1,926	2,000	1,246			1,246	(754)	265	(1,511)
Online services	14,411	33,561	10,008	27,550			27,550	17,542	44,402	(71,952)
Online services	-		5,258				-	(5,258)		-
Online services	-		20,234			20,550	20,550	316		(20,550)
Online services	-		-	9,500			9,500	9,500		(9,500)
Advertising	13,358	8,119	-	-			-	-		-
Student Recruitment			7,000	-			-	(7,000)	7,938	(7,938)
Student Recruitment						14,000	14,000	14,000	7,938	(21,938)
Staff Recruitment			7,000	7,000			7,000	-		(7,000)
Printing and Binding	1,416	8,945	-	-			-	-		-
Travel, Registration, and Entrance	28,949	27,425	20,000	15,134			15,134	(4,866)	17,265	(32,399)
Travel, Registration, and Entrance						5,000	5,000	5,000		(5,000)
Travel, Registration, and Entrance			7,000			10,000	10,000	3,000		(10,000)
Travel, Registration, and Entrance	6,000		10,850			10,850	10,850	-		(10,850)
Travel, Registration, and Entrance						1,016	1,016	1,016		(1,016)
Staff Activities	-		6,000	6,000			6,000	-	2,989	(8,989)

Student Travel				23,100		23,100	23,100	2,166	(25,266)
District Purchased Services	187,851	63,262	100,640	102,733		102,733	2,093	45,492	(148,225)
District Purchased Services	-	86,521	125,352	125,352		125,352	-	58,850	(184,202)
District Purchased Services	-	17,604	40,000	32,747		32,747	(7,253)	19,726	(52,473)
District Purchased Services	-	178,260	203,168	206,343		206,343	3,175	106,659	(313,001)
District Purchased Services	-		44,157		44,847	44,847	690		(44,847)
District Admin Overhead	32,910	55,829	95,680	99,775		99,775	4,095	51,275	(151,050)
SFA Purchased Services			-	-		-	-		-
General Supplies	74,650	92,924	43,009	64,534		64,534	21,524	57,215	(121,749)
General Supplies			-		4,030	4,030	4,030		(4,030)
General Supplies			-		10,000	10,000	10,000		(10,000)
General Supplies			1,007		1,007	1,007	-		(1,007)
General Supplies			5,925		6,096	6,096	171		(6,096)
General Supplies					1,052	1,052	1,052		(1,052)
General Supplies					282	282	282		(282)
General Supplies			8,059		3,000	3,000	(5,059)		(3,000)
Office Supplies	9,808		8,040	14,494		14,494	6,454	5,010	(19,504)
Student Incentives/Activities	-		3,200	3,198		3,198	(2)	69	(3,267)
Food	5,227	8,275	22,400	22,400		22,400	-	6,084	(28,484)
Books and Periodicals	36,473	34,901	7,254	7,055		7,055	(199)	14,347	(21,403)
Books and Periodicals			12,746		12,945	12,945	199		(12,945)
Electronic Media Materials	11,740		1,500	1,500		1,500	-	773	(2,273)
Other Supplies	6,849	14,507	-	24,375		24,375	24,375	24,404	(48,779)
Land and Improvements		2,413	-	8,000		8,000	8,000		(8,000)
Lease Holding Improvements		-	-	-		-	-	(2,413)	2,413
Furniture and Fixtures	29,074		-	-		-	-		-
Furniture and Fixtures		469	-	6,000		6,000	6,000	4,284	(10,284)
Technology Equipment	115,913	59,193	5,032	33,333		33,333	28,301	9,044	(42,377)
Technology Equipment			17,340		17,767	17,767	427		(17,767)
Technology Equipment			28,728		-	-	(28,728)		-
Technology Equipment		42,314	5,000	5,000		5,000	-		(5,000)
Technology Equipment			5,000		5,000	5,000	-		(5,000)
Non-Capital Equipment	449	262	-	-		-	-		-
Non-Capital Equipment		3,795	-	-		-	-		-
Dues and Fees	1,345	4,318	2,374	2,374		2,374	-	1,879	(4,253)
Interest	2,410		-	-		-	-		-
Contingency			40,468	40,468		40,468	0		(40,468)
Miscellaneous Expenditures	2,143	389	1,000	1,000		1,000	-	156	(1,156)
Other Uses of Funds			-	-		-	-	7,564	(7,564)
Other Uses of Funds			-		20,895	20,895	20,895		(20,895)
Redemption of Principal	95,223		-	-		-	-		-
TOTAL EXPENDITURES	1,783,373	2,729,499	3,625,725	2,627,202	1,589,511	4,216,713	590,988	1,809,754	2,406,960

FY18 SUMMARY BUDGET

COMPASS ACADEMY		
Expansion Budget		
Adopted		
Budgeted Pupil Count: 325		
	Object Source	10 General Fund
Beginning Fund Balance (Includes All Reserves)		213,039
Revenues		
Local Sources	1000 - 1999	1,097,554
Intermediate Sources	2000 - 2999	-
State Sources	3000 - 3999	337,255
Federal Sources	4000 - 4999	224,702
Total Revenues		1,659,511
Total Beginning Fund Balance and Reserves		1,872,550
Total Allocations To/From Other Funds	5600,5700, 5800	2,690,402
Transfers To/From Other Funds	5200 - 5300	-
Other Sources	5100,5400, 5500,5900, 5990, 5991	-
Available Beginning Fund Balance & Revenues (Plus Or Minus (If Revenue) Allocations And Transfers)		4,562,952
Expenditures		
Instruction - Program 0010 to 2099		
Salaries	0100	1,304,510
Employee Benefits	0200	301,934
Purchased Services	0300,0400, 0500	856,907
Supplies and Materials	0600	161,473
Property	0700	51,100
Other	0800, 0900	41,468
Total Instruction		2,717,393
Supporting Services		
Students - Program 2100		
Salaries	0100	115,300
Employee Benefits	0200	25,714
Purchased Services	0300,0400, 0500	125,352
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Students		266,366
Instructional Staff - Program 2200		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	42,000
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Instructional Staff		42,000
General Administration - Program 2300, including Program 2303 and 2304		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	9,756
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total School Administration		9,756
School Administration - Program 2400		
Salaries	0100	293,120
Employee Benefits	0200	58,567
Purchased Services	0300,0400, 0500	57,621
Supplies and Materials	0600	14,494
Property	0700	16,000

FY18 SUMMARY BUDGET

COMPASS ACADEMY		
Expansion Budget		
Adopted	Object	10
Other	0800, 0900	23,269
Total School Administration		463,071
Business Services - Program 2500, including Program 2501		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	175,887
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Business Services		175,887
Operations and Maintenance - Program 2600		
Salaries	0100	58,295
Employee Benefits	0200	12,964
Purchased Services	0300,0400, 0500	2,000
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Operations and Maintenance		73,259
Student Transportation - Program 2700		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	40,747
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Student Transportation		40,747
Central Support - Program 2800, including Program 2801		
Salaries	0100	59,600
Employee Benefits	0200	13,181
Purchased Services	0300,0400, 0500	347,453
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Central Support		420,235
Other Support - Program 2900		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	-
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Other Support		-
Food Service Operations - Program 3100		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	-
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Other Support		-
Enterprise Operations - Program 3200		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	-
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Enterprise Operations		-
Community Services - Program 3300		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	-
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Community Services		-
Education for Adults - Program 3400		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400, 0500	-
Supplies and Materials	0600	-

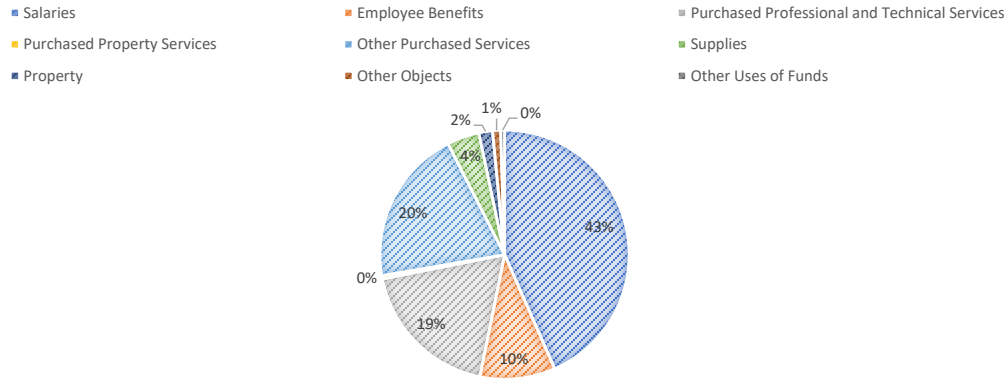
FY18 SUMMARY BUDGET

COMPASS ACADEMY		
Expansion Budget		
Adopted	Object	10
Property	0700	-
Other	0800, 0900	-
Total Education for Adults Services		-
Total Supporting Services		1,491,321
Property - Program 4000		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400,0500	-
Supplies and Materials	0600	-
Property	0700	8,000
Other	0800, 0900	-
Total Property		8,000
Other Uses - Program 5000s - including Transfers Out and/or Allocations Out as an expenditure		
Salaries	0100	-
Employee Benefits	0200	-
Purchased Services	0300,0400,0500	-
Supplies and Materials	0600	-
Property	0700	-
Other	0800, 0900	-
Total Other Uses		-
Total Expenditures		4,216,713
APPROPRIATED RESERVES		
Other Reserved Fund Balance (9900)	0840	-
Other Restricted Reserves (932X)	0840	-
Reserved Fund Balance (9100)	0840	-
District Emergency Reserve (9315)	0840	-
Reserve for TABOR 3% (9321)	0840	-
Reserve for TABOR - Multi-Year Obligations (9322)	0840	-
Total Reserves		-
Total Expenditures and Reserves		4,216,713
BUDGETED ENDING FUND BALANCE		
Non-spendable fund balance (9900)	6710	-
Restricted fund balance (9990)	6720	-
TABOR 3% emergency reserve (9321)	6721	123,756
TABOR multi year obligations (9322)	6722	-
District emergency reserve (letter of credit or real estate) (9323)	6723	-
Colorado Preschool Program (CPP) (9324)	6724	-
Full day kindergarten reserve (9325)	6725	-
Risk-related / restricted capital reserve (9326)	6726	-
BEST capital renewal reserve (9327)	6727	-
Committed fund balance (9900)	6750	-
Committed fund balance (15% limit) (9200)	6750	-
Assigned fund balance (9900)	6760	-
Unassigned fund balance (9900)	6770	222,482
Net investment in capital assets (9900)	6790	-
Restricted net position (9900)	6791	-
Unrestricted net position (9900)	6792	-
Total Ending Fund Balance		346,239
Total Available Beginning Fund Balance & Revenues Less Total Expenditures & Reserves Less Ending Fund Balance (Shall Equal Zero (0))		-
Use of a portion of beginning fund balance resolution required?		No

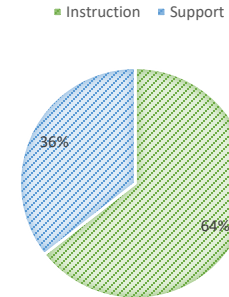
COMPASS ACADEMY
FY18 Budget Snapshot

Budget Composition

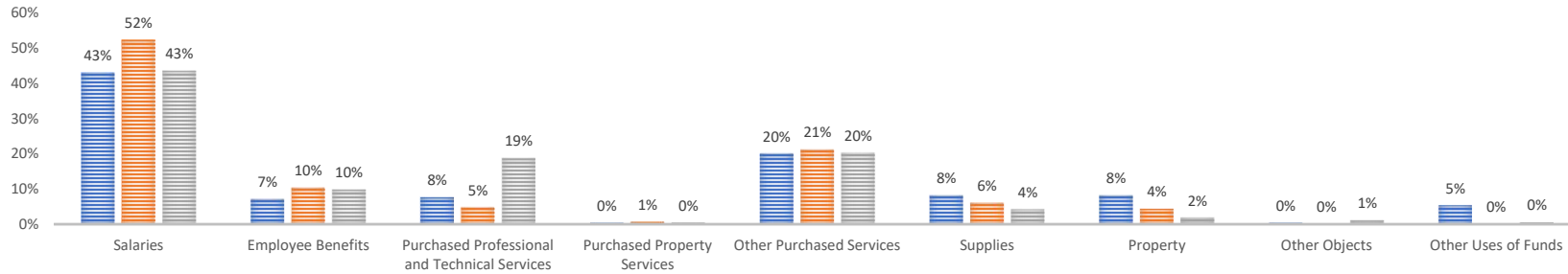
BUDGET COMPOSITION BY OBJECT



BUDGET COMPOSITION BY PROGRAM TYPE



BUDGET COMPOSITION OVER 3 YEARS (FY16-FY18)



Key Operating Metrics

	FY16 Actuals	FY17 Actuals	FY18 Working Budget	FY19 Forecast	FY20 Forecast	FY21 Forecast	FY22 Forecast
Operating Margin	4.00%	-0.15%	3.06%	0.02%	-4.28%	-5.42%	-3.47%
Instructional Expense as % of Total Expense	59.94%	64.13%	64.44%	66.68%	63.67%	65.91%	65.77%
Total Occupancy as % of Budget	0.07%	1.71%	1.74%	1.57%	1.40%	1.26%	1.03%
Student:Teacher Ratio	NA	NA	12.50	12.33	12.53	12.95	13.71
Unassigned Fund Balance Reserve	-2.84%	5.17%	5.28%	4.30%	-0.99%	-6.35%	-9.34%

can be customized by
select from drop dow

BUDGET COMPOSITION <i>by Object Code</i>	FY16 Actuals		FY17 Actuals		FY18 Working Budget		FY19 Forecast		FY20 Forecast		FY21 Forecast		FY22 Forecast	
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
0100 Salaries	767,480	43%	1,299,292	52%	1,830,825	43%	2,254,772	53%	2,972,641	55%	3,436,667	55%	3,876,616	54%
0200 Employee Benefits	126,811	7%	258,552	10%	412,361	10%	530,005	13%	723,358	13%	853,217	14%	983,584	14%
0300 Purchased Professional and Technical Services	135,115	8%	118,657	5%	787,888	19%	135,275	3%	165,352	3%	138,006	2%	165,669	2%
0400 Purchased Property Services	5,591	0%	15,898	1%	18,000	0%	18,010	0%	19,020	0%	20,030	0%	22,040	0%
0500 Other Purchased Services	357,072	20%	525,903	21%	851,835	20%	834,151	20%	1,063,227	20%	1,316,344	21%	1,572,375	22%
0600 Supplies	144,747	8%	150,607	6%	175,967	4%	168,610	4%	219,587	4%	282,005	4%	348,106	5%
0700 Property	145,436	8%	108,446	4%	75,100	2%	54,120	1%	84,241	2%	84,662	1%	84,784	1%
0800 Other Objects	5,898	0%	4,707	0%	43,842	1%	45,196	1%	85,152	2%	127,268	2%	128,523	2%
0900 Other Uses of Funds	95,223	5%	-	0%	20,895	0%	182,149	4%	65,086	1%	39,336	1%	26,586	0%
<i>by Program Type</i>														
Instruction	1,068,912	60%	1,591,658	64%	2,717,393	64%	2,815,491	67%	3,436,479	64%	4,150,443	66%	4,740,594	66%
Support	714,461	40%	1,137,841	46%	1,499,321	36%	2,023,800	48%	2,432,696	45%	2,628,862	42%	2,959,717	41%
TOTAL	1,783,373		2,482,062		4,216,713		4,222,287		5,397,663		6,297,536		7,208,283	

TARGETS

OPERATING METRICS BANK														
Operating Margin	4%	-0.15%	3.06%	0.02%	-4.28%	-5.42%	-3.47%	>=0%						
Private Contributions as % of Total Expense	25.32%	8.93%	13.42%	19.22%	11.93%	6.62%	0.60%							
Student:Teacher Ratio	NA	NA	12.50	12.33	12.53	12.95	13.71							
Student:Staff Ratio	2.42	6.55	9.85	8.90	8.89	9.66	10.34							
% Change in Enrollment from Prior Year	NA	77.05%	50.46%	3.38%	33.33%	25.00%	40.00%	>=0%						
Average Teacher Salary			48,143	50,346	50,925	51,847	52,932	DougCo = \$51,274 in f						
Benefit Rate	16.52%	19.90%	22.52%	23.51%	24.33%	24.83%	25.37%							
Salaries and Benefits as % of Revenue	48.14%	57.16%	51.57%	57.53%	65.67%	66.71%	65.31%	between 50-70%						
Instructional Expense as % of Total Expense	60%	64%	64%	67%	64%	66%	66%							
Building Rental as % of Revenue	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	<15%						
Total Occupancy as % of Budget	0.07%	1.71%	1.74%	1.57%	1.40%	1.26%	1.03%	<18%						
Unassigned Fund Balance Reserve	-3%	5%	5%	4%	-1%	-6%	-9%	>=25%						
Months of Unassigned Fund Balance on Hand	(0.34)	0.62	0.63	0.52	(0.12)	(0.76)	(1.12)							
Change in Fund Balance	NA	186.68%	63%	0%	-69%	-328%	168%	>=0.00%						
Operating Reserve	4%	8%	8%	7%	2%	-4%	-7%							
Debt Burden (Governmental Funds)	19.03	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							

AUTHORIZER FRAMEWORKS

DPS Framework (income statement ratios only)

% Change in Enrollment from Prior Year	NA	77.05%	50.46%	3.38%	33.33%	25.00%	40.00%	greater than -3%
Private Contributions as % of Total Expense								less than 5% (in stage
Total Occupancy as % of Budget	0.07%	1.71%	1.74%	1.57%	1.40%	1.26%	1.03%	less than 15% (non di
Operating Margin	4.00%	-0.15%	3.06%	0.02%	-4.28%	-5.42%	-3.47%	between 5% and 8% (
Instructional Expense as % of Total Expense	59.94%	64.13%	64.44%	66.68%	63.67%	65.91%	65.77%	>60% (stage 3)
Months of Unassigned Fund Balance on Hand	(0.34)	0.62	0.63	0.52	(0.12)	(0.76)	(1.12)	>2.0 (stage 3)

**COMPASS ACADEMY
BUDGET BOARD REPORT
DECEMBER 2017
Compiled 1/9/18**

Overview – Attachments included in this report:

- General Fund Summary
- Balance Sheet compared to previous year as of December 31, 2017
- Profit & Loss Budget vs. Actual through December 31, 2017
- Bank Transaction Detail for December 2017

Highlights and Exceptions to the Report –

All financials are updated to include the recently approved revised budget

Balance Sheet

Assets – Cash in the bank accounts as of December 31st was \$550,202 up from \$181,483 in December 2016. Total Accounts receivable were \$12,537 compared to \$0 in the previous year. Total assets were \$564,043 on December 31st, up from \$181,483 at the same time last year.

Liabilities – Accounts payable as of December 31st was \$2,280 compared to \$4,326 last year. Other current liabilities were \$64,215 versus last year's \$18,239. Total liabilities were \$66,495 versus \$22,565 at the same time last year.

Equity – As of December 31st, net income was \$284,509 compared to negative (\$58,272) at the same time last year. Total modified accrual equity is \$497,548 compared to \$158,918 the previous year. Of this amount TABOR is \$72,000, \$1,304 is reserved, and the unassigned fund balance is \$424,244.

Income Statement Compared to Budget

Income – Total income to date is \$2,075,437 or 49% of the \$4,261,093 budgeted.

Expense – Expenses incurred to date are \$1,790,928 or 42% of the \$4,223,983 budgeted. We are 50% of the way through the year.

Line items to note that are currently greater than 10% or \$10K over budget are:

- Other Purchased Services (0500) – 71% of budget spent
- Supplies (0600) – 62% of budget spent
- Books and Materials (0640) – 72% of budget spent
- Dues and Fees (0810) – 79% of budget spent

**COMPASS ACADEMY
GENERAL FUND SUMMARY
Quarter Ended December 31, 2017**

	12/31/2017	FY18 Revised Budget	Percentage Actual to Budget	Projected Year- End	Percentage Projected to Budget
Beginning TABOR Fund Balance	72,000	72,000	100%	72,000	100%
Beginning Unrestricted Fund Balance	141,039	141,039	100%	141,039	100%
FY18 Total Beginning Fund Balance	213,039	213,039	100%	213,039	100%
Income	2,075,437	4,261,093	49%	4,261,093	100%
Expenses	1,790,928	4,223,983	42%	4,223,983	100%
Net Income	284,509	37,110	767%	37,110	100%
Ending TABOR Fund Balance	93,000	122,188	76%	122,188	76%
Ending Unassigned Fund Balance	404,548	127,961	316%	127,961	316%
FY18 Ending Fund Balance	497,548	250,149	199%	250,149	199%

Compass Academy
Balance Sheet Prev Year Comparison
As of December 31, 2017

	<u>Dec 31, 17</u>	<u>Dec 31, 16</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
8101 · First Bank	550,202.03	181,483.42	368,718.61	203.17%
Total Checking/Savings	550,202.03	181,483.42	368,718.61	203.17%
Accounts Receivable				
8142 · Grants Receivable	12,536.99	0.00	12,536.99	100.0%
Total Accounts Receivable	12,536.99	0.00	12,536.99	100.0%
Other Current Assets				
8182 · Prepaid Insurance	1,304.00	0.00	1,304.00	100.0%
Total Other Current Assets	1,304.00	0.00	1,304.00	100.0%
Total Current Assets	564,043.02	181,483.42	382,559.60	210.8%
TOTAL ASSETS	<u>564,043.02</u>	<u>181,483.42</u>	<u>382,559.60</u>	<u>210.8%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
7421 · Accounts Payable	2,279.70	4,325.51	-2,045.81	-47.3%
Total Accounts Payable	2,279.70	4,325.51	-2,045.81	-47.3%
Other Current Liabilities				
2110 · Direct Deposit Liabilities	0.00	-4,614.99	4,614.99	100.0%
7461 · YE Payroll Liabilities	63,741.59	24,697.47	39,044.12	158.09%
7471 · Payroll Liabilities	473.57	-1,843.03	2,316.60	125.7%
Total Other Current Liabilities	64,215.16	18,239.45	45,975.71	252.07%
Total Current Liabilities	66,494.86	22,564.96	43,929.90	194.68%
Total Liabilities	66,494.86	22,564.96	43,929.90	194.68%
Equity				
6710 · Non-Spendable Fund Balance	1,304.00	10,151.00	-8,847.00	-87.15%
6721 · TABOR 3% Emergency Reserve	72,000.00	48,000.00	24,000.00	50.0%
6770 · Unassigned Fund Balance	139,735.31	159,039.82	-19,304.51	-12.14%
Net Income	284,508.85	-58,272.36	342,781.21	588.24%
Total Equity	497,548.16	158,918.46	338,629.70	213.08%
TOTAL LIABILITIES & EQUITY	<u>564,043.02</u>	<u>181,483.42</u>	<u>382,559.60</u>	<u>210.8%</u>

Compass Academy
Profit & Loss Budget vs. Actual Collap.
July through December 2017

	FY17				FY18			
	Jul - Dec 16	Budget	\$ Over Budget	% of Budget	Jul - Dec 17	Budget	\$ Over Budget	% of Budget
Income								
1000 · Local Revenue Source	224,043.28	578,743.00	-354,699.72	38.71%	530,826.21	1,045,275.00	-514,448.79	50.78%
3000 · State Revenue	50,468.74	88,351.00	-37,882.26	57.12%	83,576.26	337,255.00	-253,678.74	24.78%
4000 · Federal Revenue	0.00	337,333.00	-337,333.00	0.0%	95,137.62	188,161.00	-93,023.38	50.56%
5700 · PPR	932,365.67	1,732,225.00	-799,859.33	53.83%	1,365,896.50	2,690,402.00	-1,324,505.50	50.77%
Total Income	<u>1,206,877.69</u>	<u>2,736,652.00</u>	<u>-1,529,774.31</u>	<u>44.1%</u>	<u>2,075,436.59</u>	<u>4,261,093.00</u>	<u>-2,185,656.41</u>	<u>48.71%</u>
Gross Profit	1,206,877.69	2,736,652.00	-1,529,774.31	44.1%	2,075,436.59	4,261,093.00	-2,185,656.41	48.71%
Expense								
0100 · Salaries	587,492.08	1,292,604.00	-705,111.92	45.45%	834,020.16	1,858,326.00	-1,024,305.84	44.88%
0200 · Employee Benefits	110,588.20	273,521.00	-162,932.80	40.43%	176,017.91	443,626.00	-267,608.09	39.68%
0300 · Purchased Profess and Tech Serv	129,885.91	365,050.00	-235,164.09	35.58%	263,155.90	787,889.00	-524,733.10	33.4%
0400 · Purchased Prop. Services	5,650.91	11,200.00	-5,549.09	50.46%	6,298.91	16,000.00	-9,701.09	39.37%
0430 · Repairs and Maint	1,256.11	0.00	1,256.11	100.0%	825.00	2,000.00	-1,175.00	41.25%
0500 · Other Purchased Services	46,266.31	60,613.00	-14,346.69	76.33%	55,172.54	78,200.00	-23,027.46	70.55%
0513 · Contracted Field Trips	7,372.33	15,000.00	-7,627.67	49.15%	1,286.50	33,475.00	-32,188.50	3.84%
0515 · Shuttle Fees	0.00	0.00	0.00	0.0%	258.50	8,000.00	-7,741.50	3.23%
0520 · Insurance Premiums	16,807.43	26,984.00	-10,176.57	62.29%	21,052.44	42,264.00	-21,211.56	49.81%
0580 · Travel, Regis, Ent	12,525.19	28,000.00	-15,474.81	44.73%	22,419.86	71,100.00	-48,680.14	31.53%
0594 · District Purchased Services	181,944.95	311,127.00	-129,182.05	58.48%	230,726.77	512,022.00	-281,295.23	45.06%
0595 · Denver Overhead Costs	29,862.05	87,807.00	-57,944.95	34.01%	51,275.37	99,775.00	-48,499.63	51.39%
0596 · Charter Food Authority	0.00	472.00	-472.00	0.0%	0.00	0.00	0.00	0.0%
0600 · Supplies	85,339.99	114,964.00	-29,624.01	74.23%	93,556.40	151,967.00	-58,410.60	61.56%
0640 · Books and Materials	16,954.21	26,028.00	-9,073.79	65.14%	14,347.26	20,000.00	-5,652.74	71.74%
0700 · Property	28,419.36	91,322.00	-62,902.64	31.12%	13,328.33	67,100.00	-53,771.67	19.86%
0710 · Land and Improvements	0.00	0.00	0.00	0.0%	0.00	8,000.00	-8,000.00	0.0%
0721 · Leasehold Improvements	2,412.64	0.00	2,412.64	100.0%	-2,412.64	0.00	-2,412.64	100.0%
0800 · Other Objects	368.14	29,860.00	-29,491.86	1.23%	155.69	1,000.00	-844.31	15.57%
0810 · Dues and Fees	2,004.24	2,100.00	-95.76	95.44%	1,879.22	2,374.00	-494.78	79.16%
0900 · XQ Objects	0.00	0.00	0.00	0.0%	7,563.62	20,865.00	-13,301.38	36.25%
Total Expense	<u>1,265,150.05</u>	<u>2,736,652.00</u>	<u>-1,471,501.95</u>	<u>46.23%</u>	<u>1,790,927.74</u>	<u>4,223,983.00</u>	<u>-2,433,055.26</u>	<u>42.4%</u>
Net Income	<u><u>-58,272.36</u></u>	<u><u>0.00</u></u>	<u><u>-58,272.36</u></u>	<u><u>100.0%</u></u>	<u><u>284,508.85</u></u>	<u><u>37,110.00</u></u>	<u><u>247,398.85</u></u>	<u><u>766.66%</u></u>

Compass Academy
Bank Transaction Detail
As of December 31, 2017

Type	Date	Num	Name	Memo	Split	Amount	Balance
8101 - First Bank							800,991.92
Bill Pmt -Check	12/01/2017	1935	Alerio Technology Group	Customer Number 2053	7421 · Accounts Payable	-4,145.00	796,846.92
Bill Pmt -Check	12/01/2017	1936	Charter Substitute Teacher Network		7421 · Accounts Payable	-5,100.00	791,746.92
Bill Pmt -Check	12/01/2017	1937	City Year, Inc		7421 · Accounts Payable	-40,625.00	751,121.92
Bill Pmt -Check	12/01/2017	1938	Comcast	Account Number 8497 30 324 2780576	7421 · Accounts Payable	-291.00	750,830.92
Bill Pmt -Check	12/01/2017	1939	Denver Public Schools - Translation		7421 · Accounts Payable	-173.93	750,656.99
Bill Pmt -Check	12/01/2017	1941	Liza Eaton		7421 · Accounts Payable	-6,450.00	744,206.99
Bill Pmt -Check	12/01/2017	1942	Pinnacol Assurance	Policy Number 4183883	7421 · Accounts Payable	-4.00	744,202.99
Bill Pmt -Check	12/01/2017	1943	Swanhorst & Company LLC		7421 · Accounts Payable	-6,500.00	737,702.99
Bill Pmt -Check	12/01/2017	1944	T-Mobile	Acct number 955238103	7421 · Accounts Payable	-92.18	737,610.81
Bill Pmt -Check	12/01/2017	1945	Vanguard Classical School West		7421 · Accounts Payable	-19.50	737,591.31
Bill Pmt -Check	12/01/2017	1946	Wells Fargo Vendor Financial Services LLC	VOID: Acct Number 1579856-3538979	7421 · Accounts Payable	0.00	737,591.31
Bill Pmt -Check	12/01/2017	1947	World's Finest Chocolate	Customer # 666157	7421 · Accounts Payable	-1,560.00	736,031.31
Bill Pmt -Check	12/01/2017	1948	Wells Fargo Vendor Financial Services LLC	Acct Number 1579856-3538979	7421 · Accounts Payable	-2,463.47	733,567.84
Check	12/01/2017	DBT	Walmart		-SPLIT-	-69.97	733,497.87
Check	12/01/2017	DBT	Slack		0534 · Online Services	-6.62	733,491.25
Check	12/01/2017	1949	Denver Public Schools		0630 · Food -Snack (BOLD FS FUND ONLY)	-100.00	733,391.25
Check	12/01/2017	1940	Hanover	for policy UH4A661456	0521 · Liability Insurance	-1,633.80	731,757.45
Check	12/01/2017	DBT	Etai's		0900 · XQ Objects	-34.59	731,722.86
Deposit	12/01/2017			Deposit	0734 · Technology Equipment	8,000.00	739,722.86
Check	12/01/2017	DBT	Amazon.com		0640 · Books and Materials	-340.44	739,382.42
Check	12/01/2017	DBT	Amazon.com		0640 · Books and Materials	-63.98	739,318.44
Check	12/01/2017	DBT	Amazon.com		0640 · Books and Materials	-64.58	739,253.86
Check	12/01/2017	DBT	Amazon.com		0610 · General Supplies	-12.99	739,240.87
Deposit	12/02/2017			Deposit	-SPLIT-	808.87	740,049.74
Check	12/02/2017	DBT	Amazon.com		0640 · Books and Materials	-111.62	739,938.12
Check	12/02/2017	DBT	Amazon.com		Office Supplies	-25.94	739,912.18
Check	12/02/2017	DBT	Amazon.com		0610 · General Supplies	-6.99	739,905.19
Check	12/02/2017	DBT	Amazon.com		0610 · General Supplies	-100.48	739,804.71
Check	12/02/2017	DBT	Amazon.com		0610 · General Supplies	-59.97	739,744.74
Check	12/03/2017	DBT	Amazon.com		0640 · Books and Materials	-421.33	739,323.41
Check	12/03/2017	DBT	Amazon.com		0610 · General Supplies	-86.54	739,236.87
Check	12/03/2017	DBT	Amazon.com		0640 · Books and Materials	-463.48	738,773.39
Check	12/03/2017	DBT	Amazon.com		0640 · Books and Materials	-20.95	738,752.44
Deposit	12/04/2017			Deposit	-SPLIT-	1,114.00	739,866.44
Check	12/04/2017	DBT	Walmart		0610 · General Supplies	-58.38	739,808.06
Check	12/04/2017	DBT	Amazon.com		0640 · Books and Materials	-54.68	739,753.38
Check	12/04/2017	DBT	Amazon.com		0640 · Books and Materials	-79.15	739,674.23
Check	12/04/2017	DBT	Amazon.com		0640 · Books and Materials	-121.82	739,552.41
Check	12/04/2017	DBT	Amazon.com		0640 · Books and Materials	-1,121.41	738,431.00
Check	12/04/2017	DBT	Amazon.com		0640 · Books and Materials	-278.18	738,152.82
Check	12/05/2017	DBT	Walmart		0630 · Food -Snack (BOLD FS FUND ONLY)	-12.46	738,140.36
Check	12/05/2017	DBT	Amazon.com		0640 · Books and Materials	-63.60	738,076.76
Check	12/06/2017	DBT	Amazon.com		0650 · Software	-8.78	738,067.98
Check	12/06/2017	DBT	Amazon.com		0640 · Books and Materials	-7.90	738,060.08

Compass Academy
Bank Transaction Detail
As of December 31, 2017

Type	Date	Num	Name	Memo	Split	Amount	Balance
Check	12/06/2017	DBT	Amazon.com		0640 · Books and Materials	-7.95	738,052.13
Deposit	12/07/2017			Deposit	-SPLIT-	950.90	739,003.03
Deposit	12/07/2017			Deposit	Office Supplies	0.04	739,003.07
Liability Check	12/07/2017	ACH	City and County of Denver		Denver OPT Liability	-178.25	738,824.82
Bill Pmt -Check	12/07/2017	1950	G&G Consulting Group		7421 · Accounts Payable	-5,800.00	733,024.82
Bill Pmt -Check	12/07/2017	1951	William Wallace		7421 · Accounts Payable	-1,000.00	732,024.82
Bill Pmt -Check	12/07/2017	1952	Eldorado Artesian Springs, Inc	Acct 175558	7421 · Accounts Payable	-239.91	731,784.91
Check	12/07/2017	DBT	Walmart		-SPLIT-	-85.64	731,699.27
Check	12/07/2017	DBT	Sam's Club		0584 · Staff Appreciation	-363.33	731,335.94
Check	12/07/2017	DBT	Amazon.com		0640 · Books and Materials	-117.27	731,218.67
Paycheck	12/08/2017	1957	Confidential Payroll Item		-SPLIT-	-100.00	731,118.67
Paycheck	12/08/2017	1958	Confidential Payroll Item		-SPLIT-	-100.00	731,018.67
Paycheck	12/08/2017	1959	Confidential Payroll Item		-SPLIT-	-100.00	730,918.67
Paycheck	12/08/2017	1961	Confidential Payroll Item		-SPLIT-	-100.00	730,818.67
Paycheck	12/08/2017	1962	Confidential Payroll Item		-SPLIT-	-100.00	730,718.67
Paycheck	12/08/2017	1963	Confidential Payroll Item		-SPLIT-	-100.00	730,618.67
Paycheck	12/08/2017	1960	Confidential Payroll Item		-SPLIT-	-100.00	730,518.67
Paycheck	12/08/2017	1964	Confidential Payroll Item		-SPLIT-	-100.00	730,418.67
Paycheck	12/08/2017	1965	Confidential Payroll Item		-SPLIT-	-100.00	730,318.67
Paycheck	12/08/2017	1966	Confidential Payroll Item		-SPLIT-	-100.00	730,218.67
Paycheck	12/08/2017	1967	Confidential Payroll Item		-SPLIT-	-100.00	730,118.67
Paycheck	12/08/2017	1968	Confidential Payroll Item		-SPLIT-	-100.00	729,018.67
Paycheck	12/08/2017	1969	Confidential Payroll Item		-SPLIT-	-100.00	729,918.67
Paycheck	12/08/2017	1970	Confidential Payroll Item		-SPLIT-	-100.00	729,818.67
Paycheck	12/08/2017	1971	Confidential Payroll Item		-SPLIT-	-100.00	729,718.67
Paycheck	12/08/2017	1972	Confidential Payroll Item		-SPLIT-	-100.00	729,618.67
Paycheck	12/08/2017	1973	Confidential Payroll Item		-SPLIT-	-100.00	729,518.67
Paycheck	12/08/2017	1974	Confidential Payroll Item		-SPLIT-	-100.00	729,418.67
Paycheck	12/08/2017	1975	Confidential Payroll Item		-SPLIT-	-100.00	729,318.67
Paycheck	12/08/2017	1976	Confidential Payroll Item		-SPLIT-	-100.00	729,218.67
Paycheck	12/08/2017	1977	Confidential Payroll Item		-SPLIT-	-100.00	729,118.67
Paycheck	12/08/2017	1978	Confidential Payroll Item		-SPLIT-	-100.00	729,018.67
Paycheck	12/08/2017	1979	Confidential Payroll Item		-SPLIT-	-100.00	728,918.67
Paycheck	12/08/2017	1980	Confidential Payroll Item		-SPLIT-	-100.00	728,818.67
Paycheck	12/08/2017	1981	Confidential Payroll Item		-SPLIT-	-100.00	728,718.67
Paycheck	12/08/2017	1982	Confidential Payroll Item		-SPLIT-	-100.00	728,618.67
Paycheck	12/08/2017	1983	Confidential Payroll Item		-SPLIT-	-100.00	728,518.67
Paycheck	12/08/2017	1984	Confidential Payroll Item		-SPLIT-	-100.00	728,418.67
Paycheck	12/08/2017	1985	Confidential Payroll Item		-SPLIT-	-100.00	728,318.67
Paycheck	12/08/2017	1986	Confidential Payroll Item		-SPLIT-	-100.00	728,218.67
Paycheck	12/08/2017	1987	Confidential Payroll Item		-SPLIT-	-100.00	728,118.67
Paycheck	12/08/2017	1988	Confidential Payroll Item		-SPLIT-	-100.00	728,018.67
Check	12/08/2017	1953	Ryan Mick		0320a · Contracted services	-100.00	727,918.67
Check	12/08/2017	1954	William Wallace		0320a · Contracted services	-100.00	727,818.67
Check	12/08/2017	1955	Nathaniel Kerr		0320a · Contracted services	-100.00	727,718.67

Compass Academy
Bank Transaction Detail
As of December 31, 2017

Type	Date	Num	Name	Memo	Split	Amount	Balance
Check	12/08/2017	1956	Jessica Proett		0320a - Contracted services	-100.00	727,618.67
Paycheck	12/08/2017	1989	Confidential Payroll Item		-SPLIT-	-100.00	727,518.67
Check	12/08/2017	1991	Chelsea Tossing		0320a - Contracted services	-100.00	727,418.67
Check	12/08/2017	1992	Jill Altieri		0320a - Contracted services	-100.00	727,318.67
Bill Pmt -Check	12/08/2017	1990	Catering by Selene		7421 - Accounts Payable	-500.00	726,818.67
Check	12/08/2017	DBT	Amazon.com		Office Supplies	-5.59	726,813.08
Check	12/09/2017	DBT	Amazon.com		0610 - General Supplies	-266.08	726,547.00
Liability Check	12/11/2017	ACH	United Healthcare	06X6611	-SPLIT-	-94.36	726,452.64
Check	12/11/2017	DBT	King soopers		-SPLIT-	-374.40	726,078.24
Check	12/11/2017	DBT	Walmart		0610 - General Supplies	-8.60	726,069.64
Check	12/12/2017	DBT	Panera Bread		Student Recruitment	-30.74	726,038.90
Check	12/12/2017	DBT	Amazon.com		0640 - Books and Materials	-42.00	725,996.90
Check	12/12/2017	ACH	United Healthcare	the 12/11 liability check was reconciled for the novemt	-SPLIT-	-94.36	725,902.54
Check	12/13/2017	DBT	Eon		0610 - General Supplies	-276.00	725,626.54
Check	12/13/2017	DBT	Walmart		0630 - Food -Snack (BOLD FS FUND ONLY)	-14.86	725,611.68
Check	12/13/2017	DBT	Lawrence and Larimer LLC		0690 - Uniforms	-15.00	725,596.68
Check	12/13/2017	DBT	Amazon.com		0610 - General Supplies	-175.96	725,420.72
Liability Check	12/14/2017		QuickBooks Payroll Service	Created by Payroll Service on 12/13/2017	-SPLIT-	-112,192.62	613,228.10
Liability Check	12/14/2017		QuickBooks Payroll Service	Created by Payroll Service on 12/13/2017	-SPLIT-	-907.25	612,320.85
Check	12/14/2017	DBT	Microsoft		0534 - Online Services	-28.32	612,292.53
Check	12/14/2017	DBT	Colorado Bureau of Investigation		0340 - Technical Services	-6.85	612,285.68
Check	12/14/2017	DBT	Colorado Bureau of Investigation		0340 - Technical Services	-6.85	612,278.83
Check	12/14/2017	DBT	Colorado Bureau of Investigation		0340 - Technical Services	-6.85	612,271.98
Check	12/14/2017	DBT	Papa Johns		Student Recruitment	-51.25	612,220.73
Check	12/14/2017	DBT	Amazon.com		0640 - Books and Materials	-52.33	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40

Compass Academy
Bank Transaction Detail
As of December 31, 2017

Type	Date	Num	Name	Memo	Split	Amount	Balance	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Paycheck	12/15/2017		Confidential Payroll Item	Direct Deposit	-SPLIT-	0.00	612,168.40	
Liability Check	12/15/2017		Colorado Department of Revenue	VOID:	Colorado State Withholding	0.00	612,168.40	
Liability Check	12/15/2017	ACH	Internal Revenue Service	47-1698243	-SPLIT-	-20,176.94	591,991.46	
Check	12/15/2017	1993	Rivera, Katiria M		0580 · Travel, Regis, Ent	-150.00	591,841.46	
Deposit	12/15/2017			Deposit	-SPLIT-	1,015.00	592,856.46	
Liability Check	12/15/2017	ACH	Delta Dental of Colorado	000141307	-SPLIT-	-1,256.84	591,599.62	
Liability Check	12/15/2017	1994	Unum Life Insurance Company	0632604-001 2	-SPLIT-	-89.10	591,510.52	
Check	12/15/2017	1995	Chelsea Tossing		0612 · Student Incentives	-68.87	591,441.65	
Deposit	12/15/2017			Deposit		1790 · Uniforms/Other	125.00	591,566.65
Check	12/15/2017	1996	William Wallace	VOID:	0630 · Food -Snack (BOLD FS FUND ONLY)	0.00	591,566.65	
Deposit	12/15/2017			Deposit	-SPLIT-	6,440.06	598,006.71	
Bill Pmt -Check	12/15/2017	ACH	Dart Warz		7421 · Accounts Payable	-106.75	597,899.96	
Bill Pmt -Check	12/15/2017	1997	Charter Substitute Teacher Network		7421 · Accounts Payable	-700.00	597,199.96	
Bill Pmt -Check	12/15/2017	1998	Colorado League of Charter Schools		7421 · Accounts Payable	-1,654.56	595,545.40	
Bill Pmt -Check	12/15/2017	1999	Comcast	Account Number 8497 30 324 2780576	7421 · Accounts Payable	-301.00	595,244.40	
Bill Pmt -Check	12/15/2017	2000	Dart Warz		7421 · Accounts Payable	-110.00	595,134.40	
Bill Pmt -Check	12/15/2017	2001	Ruben Baker		7421 · Accounts Payable	-50.00	595,084.40	
Bill Pmt -Check	12/15/2017	2002	William Wallace		7421 · Accounts Payable	-3,187.50	591,896.90	
Check	12/15/2017	DBT	Amazon.com		0640 · Books and Materials	-187.00	591,709.90	
Liability Check	12/15/2017	ACH	Colorado Department of Revenue		Colorado State Withholding	-4,986.00	586,723.90	
Deposit	12/15/2017			Deposit	-SPLIT-	1,000.00	587,723.90	
Liability Check	12/18/2017	ACH	PERA	488	-SPLIT-	-19,372.37	568,351.53	
Check	12/18/2017	DBT	Walmart		0610 · General Supplies	-15.30	568,336.23	
Deposit	12/18/2017			Deposit	-SPLIT-	1,510.00	569,846.23	
Check	12/19/2017	DBT	Tacos Rapiidos		0630 · Food -Snack (BOLD FS FUND ONLY)	-27.53	569,818.70	
Check	12/19/2017	DBT	King soopers		-SPLIT-	-144.67	569,674.03	
Check	12/19/2017	DBT	Sam's Club		0610 · General Supplies	-59.68	569,614.35	
Check	12/19/2017	DBT	OfficeDepot		Office Supplies	-29.96	569,584.39	
Check	12/19/2017	DBT	Amazon.com		Office Supplies	-112.07	569,472.32	
Check	12/20/2017	DBT	Walmart		-SPLIT-	-37.62	569,434.70	
Check	12/20/2017	DBT	Tacos Rapiidos		0630 · Food -Snack (BOLD FS FUND ONLY)	-31.86	569,402.84	

Compass Academy
Bank Transaction Detail
As of December 31, 2017

Type	Date	Num	Name	Memo	Split	Amount	Balance
Check	12/20/2017	DBT	Safeway		0630 · Food -Snack (BOLD FS FUND ONLY)	-95.15	569,307.69
Check	12/20/2017	DBT	Starbucks		-SPLIT-	-17.23	569,290.46
Check	12/20/2017	DBT	Panera Bread		0580 · Travel, Regis, Ent	-63.33	569,227.13
Liability Check	12/21/2017	2003	Denver Public Schools		-SPLIT-	-14,207.38	555,019.75
Deposit	12/21/2017			Deposit	-SPLIT-	3,209.25	558,229.00
Deposit	12/21/2017			Deposit	1920 · Grant income	8,500.00	566,729.00
Check	12/21/2017	DBT	Colorado Mobile Music		0320a · Contracted services	-344.00	566,385.00
Liability Check	12/21/2017	2004	Kaiser Permanente	36551, 36551-01-16	-SPLIT-	-13,286.01	553,098.99
Check	12/21/2017	2005	Rivera, Katiria M		0610 · General Supplies	-8.99	553,090.00
Check	12/21/2017	2006	Nathan Lazickas		-SPLIT-	-122.50	552,967.50
Check	12/21/2017	2007	Daniel Perez		-SPLIT-	-118.75	552,848.75
Check	12/21/2017	2008	Margaret Harrington		0320a · Contracted services	-120.00	552,728.75
Check	12/21/2017	2009	Lopez, Dahlia		0580 · Travel, Regis, Ent	-7.81	552,720.94
Check	12/21/2017	2010	Nicholas Hofmann		0320a · Contracted services	-63.75	552,657.19
Check	12/21/2017	2011	Nancy Valverde		-SPLIT-	-130.00	552,527.19
Check	12/21/2017	2012	Barrett, Lauren E		0580 · Travel, Regis, Ent	-5.00	552,522.19
Check	12/21/2017	2013	O'Quinn, Cathleen	10011	0580 · Travel, Regis, Ent	-186.94	552,335.25
Check	12/21/2017	DBT	Papa Johns		0584 · Staff Appreciation	-250.95	552,084.30
Bill Pmt -Check	12/21/2017	ACH	Lawrence and Larimer LLC		7421 · Accounts Payable	-300.00	551,784.30
Check	12/21/2017	DBT	Amazon.com		0640 · Books and Materials	-41.70	551,742.60
Check	12/21/2017	DBT	Walmart		0630 · Food -Snack (BOLD FS FUND ONLY)	-40.28	551,702.32
Check	12/21/2017	DBT	Tacos Rapidos		0584 · Staff Appreciation	-10.86	551,691.46
Bill Pmt -Check	12/21/2017	2014	Deanna Gallegos		7421 · Accounts Payable	-222.50	551,468.96
Bill Pmt -Check	12/21/2017	2015	Denver Inner City Parish		7421 · Accounts Payable	-1,110.00	550,358.96
Bill Pmt -Check	12/21/2017	2016	T-Mobile	Acct number 955238103	7421 · Accounts Payable	-91.55	550,267.41
Check	12/22/2017	DBT	Amazon.com		0650 · Software	-16.99	550,250.42
Check	12/26/2017	DBT	Canva		Student Recruitment	-12.95	550,237.47
Check	12/26/2017	DBT	Amazon.com		0640 · Books and Materials	-31.80	550,205.67
Check	12/31/2017			Service Charge	0313a · Bank Fees	-9.00	550,196.67
Deposit	12/31/2017			Interest	1500 · Interest Income	5.36	550,202.03
Total 8101 - First Bank						-250,789.89	550,202.03
TOTAL						-250,789.89	550,202.03



Recruitment Update from Jessica Proett

High-Return Strategy

1. Home Visits

- Last year **356** students' homes were visited in total during the home visit campaign (approximately 25% of total students).
- This year, we have already visited **413** homes (37% of total students). We are on track to reach 100% of students' homes by the end of Round 1.
- Based on the homes we have reached so far; **131** students have requested follow-up contact and have expressed interest in Compass!

2. Expos

- Last year, we attended 17/20 expos.
- This year we have targeted 21 schools instead of 20.
- We have attended 9 elementary school expos so far and have 6 more expos scheduled, totaling 15 expos on the calendar.
- Unfortunately, there were 4 schools we were not invited to this year for various reasons (Gust- not having an expo, Kaiser- didn't call us back despite leaving several messages until after their expo to tell us it had passed, Godsmen-we were specifically not invited, and Schmitt- didn't have an expo).
- There are 2 schools who have said they will have expos but have not scheduled them, Force and Cheltenham. We are constantly calling (bi-weekly) to check in.

3. Events

- Last year we did not attend community events.
- This year, we have attended parent-teacher conferences at 1 school, 1 soccer game with 2 local elementary schools, 1 Health Fair at an elementary school, 1 Community Night at an elementary school, 2 Non-Profit Food Drives (Thanksgiving and December Holiday Drive), and 1 Afterschool Program at an elementary school.
- Last year, we scheduled 14 info sessions.
- This year, we scheduled 8 since they didn't yield much turnout or results, compared to expos and home visits.
- We have had only 3 students come so far in 2 expos, but out of those, 2 set up times to visit the school during the day. (Part of this could be due to weather. Both times, it was snowing and for the 12/21 session, we had 30 people RSVP, but with the snow, only 1 came. Both times we had signs on doors and hallways pointing to the info session and people stationed at doors to greet people).
- We did not have a "Coffee with the Principal" last year. This year, we have 12 people RSVP'd to come to it.

4. Referrals

- We did not have a Referral Program last year. This year, we are rolling it out to parents by the end of January. (Data and research show that this strategy typically has a high ROI for charter schools).
- Social Media: Last year, I'm not sure what we did. This year, we are scheduling 2 posts per week and paying to boost these posts into the community starting the last week of January.
- Elementary School Engagement Initiative: Through this we have had visits from 2 elementary school employees to bring back information about Compass to their school, we have been invited to a school event, and we have been invited to have lunch with 5th-graders. We also had the administration at Castro seek me out to discuss Compass more after receiving an email from Marcia.
- Student Clubs: Students in Social Justice Club have been serving as student ambassadors for when prospective students visit. They do Q/A's with the students and have served as shadowing buddies. After one Q/A with these students, our first verbal confirmation of choosing Compass 1st came through!

Extra Info:

- We have had 3 students verbally commit to choosing Compass 1st prior to R1 (sooner than we started receiving confirmations last year).
- We have had 4 students schedule visits to the school.
- Our recruitment program started earlier than any other year.
- District numbers expect us to have 110 students as opposed to 60 from last year, even though there is still a large gap between number of seats and number of students.



Grade 8 Transition Update from Billy Wallace

1. 8th grade transition work is underway and we are right in the thick of events and initiatives to prepare our students for when the Choice Window opens on February 1st.
2. Each student has been matched with a teacher champion that is in charge of communicating home with their parents around events and also serves as someone the student can go to with questions around the process.
3. We have three major events related to Transition:
 - a. High School Options Night - Tues, Jan. 16 - Students and families met together to come up with a list of their most important high school features and then created a top 5 list of schools with that information.
 - b. SW Schools Expo - Thurs, Jan. 25 - All high schools in the southwest will be at Kepner MS for an expo where our families can ask their top choice schools questions about their models.
 - c. High School Decision Night - Thurs, Feb. 15 - In combination with a campus-wide community night, we will have families come in to fill in their Choice Forms and be celebrated for completing the process.
4. We had 8 amazing students apply to at least one private school in Denver. They are in the process of interviewing, writing essays, and getting letters of rec to try and get into these schools.

PROFESSIONAL EXPERIENCE

CITY YEAR

Boston, Massachusetts

In 330 high-poverty schools and 28 U.S. cities, City Year AmeriCorps members support academic achievement and student engagement in order to help students graduate from high school prepared for college and workforce participation.

Chief Growth & External Affairs Officer

2015- present

Lead City Year's scale strategy including comprehensive focus on driving sustainable, scalable revenue programs, leverage national communications to enhance positioning and influence with key stakeholders and develop new partnership strategy to extend City Year's impact within the highest need schools.

- Department head and member of Senior Leadership Team for \$150+ million non-profit with nearly 1,000 employees and 3,100 full-time AmeriCorps members.
- **Growth:** Continue to lead City Year's national growth strategy, including sustainable expansion into new markets (eleven new cities in total) in partnership with Superintendents, philanthropists and community leaders, aligned with the organization's 10-year growth strategy.
 - Developed new organization-wide revenue public-private strategy to maximize existing funding streams and pilot new scalable public and private funding streams.
 - Conducted extensive analysis, external benchmarking and engaged with cross-functional leaders and board members to identify revenue streams with highest ROI and scale potential across 28 local markets.
 - Developed multi-year operational plans to phase in revenue strategies working in partnership with local Executive Directors, established process for continuous improvement of existing programs and for testing new revenue strategies.
 - Launched new City Year locations in Kansas City, MO and Memphis, TN in partnership with education and community leaders.
- **Communications:** Reorganized national communications team to align with organization's long term goals and to increase City Year's influence and positioning with key education influencers, media and major funders.
 - Manage national communications team that is responsible for organizational messaging across segmented audience that includes public/private funders, education thought leaders, policy makers, elected officials and influencers on college campuses; media relations, owned media, publications (Annual Report, Prospectus, Sales Tools, White Papers, Business Plans), integrated campaigns that leverage partnerships and social media to support thought leadership goals.
 - Lead crisis communications, developed and manage new organizational process to more consistently assess and respond to external events/public advocacy opportunities.
- **Impact Partnerships:** Developed new strategy and business process for developing, selecting and managing impact-focused partnerships with community organizations that will accelerate City Year's ability to meet the holistic needs of students across the K-12 continuum. Launching learning agenda, pilot partnerships and resource library to support implementation and learning across national network.

Senior Vice President, Site Growth & New Site Development

2009- 2015

Develop and lead City Year's national scale strategy, focusing on new market growth and driving organization-wide strategic initiatives to accelerate national progress against City Year's Long Term Impact goal.

- Launched new City Year sites in 9 cities, raising over \$35 million in growth capital from corporations, foundations, individuals and school districts, developing localized business plans, and cultivating effective local boards. Oversee national expansion strategy and regularly assess the effectiveness of new site launches to ensure programmatic impact, diversified funding, scalable operations and strong leadership.
- Secured strategic multi-year school district partnerships in Denver, Sacramento, Orlando, Jacksonville and Tulsa as a critical partner in the districts' turnaround strategy.
- Led development of 26 multi-year regional growth plans aligned with national strategy, working in partnership with Executive Directors and local board members. Oversaw team to analyze student performance, matriculation patterns, and funding potential of major public and private revenue streams within each market.

- Co-developed City Year's Prospectus for Long-Term Impact, articulating the organization's 10-year strategy for impact and growth, capacity investments and growth capital requirements.
- Served as member of core planning team conducting early planning and market selection for Compass Academy, a new public charter school in Denver, CO. The school leverages the experience of City Year and Johns Hopkins Center for Social Innovation of Schools to ensure students develop their unique talents while mastering academic skills and fostering social emotional competencies that are required for success in the 21st century.
- Partner with President on board engagement and on managing work across Senior Leadership Team to increase impact, generate scalable revenue sources, enhance external positioning and advance strategic initiatives.
- Promoted to Vice President in 2009, Promoted to Senior Vice President in 2012.

Executive Director, City Year Miami

2008- 2009

Led City Year's expansion into Miami and served as the founding Executive Director. Secured sustainable multi-year funding, developed school partnerships, recruited advisory board, managed operations and oversaw public relations.

- Raised \$4.6 million, with \$3.6 million in private sector support and \$1million in federal AmeriCorps funding.
- Managed \$2.3 million operating budget with 94 staff and corps members serving in eight schools.
- Recruited and managed Advisory Board of senior corporate, foundation and public sector leaders.
- Secured support from Mayor, Board of County Commissioners, Superintendent and School Board.
- Appointed by Miami-Dade County Mayor to serve on Mayor's Vision Council.

Director of New Site Development

2007- 2009

Led City Year's national expansion strategy including identifying high-potential markets, managing partnerships with local stakeholders, and partnering with community leaders to raise start-up capital and establish local infrastructure.

- Led the effort to establish new locations in Milwaukee and Miami, securing three \$1 million challenge grants to catalyze significant local investment from corporations and foundations.
- Managed partnership with Governor-appointed CEO of State AmeriCorps Commission.
- Represented City Year to prominent corporate, foundation and community leaders, elected officials and school district officials in communities across the country.
- Led interdepartmental headquarters portfolio team to align site growth with broader organizational goals and ensure operational readiness.
- Managed start-up budget and hiring process. Designed and implemented comprehensive training program.

Corporate Development Director

2005- 2007

Managed City Year's \$7 million signature local sponsorship program (Team Sponsor Program) across 17 sites in U.S. and South Africa, secured new national corporate partners and leveraged corporate partners to support strategic organizational priorities, such as the activation of City Year's marketing and recruitment campaign.

- Increased Team Sponsor Program revenue by 40% (\$2 million) over 2 years.
- Led cross-departmental team to secure national partnerships with Pepperidge Farm and Pepsi, each contributing over \$1 million in cash contributions.
- Managed major co-branding initiatives— City Year exclusive Goldfish product and City Year Pepsi can.
- Led team of development professionals to raise \$2.5 million for City Year Boston.
- Coached Executive Directors and development staff on cultivation, sales and partnership management.
- Honored as the 2005 Public Service Fellow by City Year and the Paul & Phyllis Fireman Foundation.

MAYOR'S OFFICE OF NEW BOSTONIANS (Immigrant Services)

Boston, Massachusetts

Research Associate

Summer 2004

Conducted survey of Boston employers to explore structure, content, funding sources and post-grant continuation rates of workplace English for Speakers of Other Languages (ESOL) programs.

- Honored by Harvard's Women in Public Policy Program as Roy Family Intern.
- Presented policy recommendations to funding board, resulting in launch of pilot program.

INTERNATIONAL HOUSE OF BLUES FOUNDATION

Orlando, Florida

National non-profit organization that delivers art and music education programs to students in grades 5-12 in order to promote cultural understanding and creative expression.

Program Director

2000- 2003

Founded local chapter of national non-profit organization, established educational programming aligned with Florida curriculum standards, developed school partnerships and scholarship programs.

- Designed and implemented art and music education programs for schools and community groups, serving over 25,000 students, teachers and community members.
- Accountable for program development and management, budgeting, media and community relations, fundraising, hiring, training and managing team of 12 full and part-time staff.
- Developed and presented teacher workshops at state and countywide conferences and led national staff trainings.
- Delivered guest lecture at the Orlando Museum of Art (2001).

HOUSE OF BLUES

Orlando, Florida

Art Administrator

1999-2000

Developed community art events and established partnerships with local organizations to increase visibility of the House of Blues and its extensive folk art collection.

- Developed and executed the House of Blues Folk Art Festival, now in its 14th year.
- Delivered guest lecture at Polk Museum of Art and Florida Folklore Society Annual Meeting (1999).

EDUCATION

HARVARD UNIVERSITY, John F. Kennedy School of Government

Cambridge, Massachusetts

Master in Public Policy

Master's Thesis: Developed leadership capacity-building and organizational development strategy for Local Initiatives Support Corporation (LISC) in South Bronx and East New York.

Honors & Awards: Nominated by Kennedy School faculty for most outstanding thesis award, Selected by federal government for Presidential Management Fellowship.

FLORIDA STATE UNIVERSITY

Tallahassee, Florida

Bachelor of Science in Sociology, Minor in Black Studies *Summa Cum Laude*

Honors & Awards: Honors in the Major Thesis, Awarded FSU Sociology Department's Best Undergraduate Paper, Golden Key National Honor Society, Phi Gamma Phi Honor Society.

The Compass Academy Board of Directors

Term ending:	Totals													
Current Board Directors and school year termed out (at least 5 no more than 13):	10	Mary 2018	Jim 2018	Jessica 2020	Annie 2018	Bob 2018	*Steph 2020	Morris 2019	Dexter 2018	Pami 2018	Ana 2019	Marcia		John (6 mo. leave)
BOARD COMPOSITION:														
Officers (specify)	4	Chair	Vice - Chair	Treasurer	Secretary									
Founder	7	X	X		X	X	X		X	X				X
Executive Director (non-voting)	1											x		
Subcommittees:														
Executive	5	X	X	X	X							X		
Finance	3	X	X	X										
Academic Performance	6		X		X	X	X		X			X		
Development	2	X	X											
AFFILIATIONS/ CONTACTS:														
Corporate/ professional														
Small business														
Local media														
Government														
Faith-based														
Philanthropic														
Education														
Grass roots leaders/ groups														

*Christine Morin (City Year's Chief Growth and External Affairs Officer) will be replacing Stephanie Wu on the Board so Stephanie can focus her time on Compass school design and leveraging the City Year team; Steph is interested in remaining involved as a non-Board member on the Academic Performance Committee